

SAP support, services and solutions for the manufacturing industry



about invenio:

Invenio offers best in class, cost effective SAP services to the manufacturing SAP user community. Our service portfolio includes global and local SAP support and maintenance, customisation and development, upgrades and implementations, training, industry solutions and product enhancements.

With Invenio you get a unique combination of the experience and capability of a Global SAP Service Provider but with the agility, flexibility and cost effectiveness that can only be provided by a smaller, SAP focussed consulting practice.

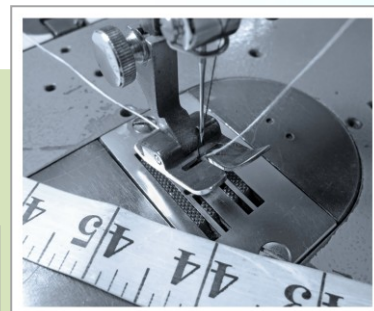
Invenio takes great care in assembling exactly the right team for our manufacturing clients from a pool of talented consultants who can draw upon experience in similar projects - and who offer a proven track record in project delivery. Our services can be provided to complement your in-house team - or we can deliver an entire SAP project from beginning to end.

According to a recent survey by the CBI, the outlook for manufacturing production is the worst for nearly 30 years as orders are being hit by the worsening economic downturn.

To help protect against the current economic crisis, manufacturing firms can turn to SAP to help streamline their operations, reduce cost and seek new business opportunity.

Invenio can help you use SAP to weather the storm in a number of ways – from focused technical support through system enhancements and development / customisation services.

Invenio's consulting team have a long and distinguished track record in the manufacturing sector. Our clients currently include SPP Pumps and Phoenix Lamps, both of whom have called upon the services of Invenio to help them implement, configure and refine their SAP system.



get in touch:

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by working with Invenio you can:

- reduce your SAP support costs by up to 40%
- get 24/7 emergency support – regardless of contract agreement
- gain a support partner that really understands the manufacturing industry
- experience a friendly and responsive service from a partner that pays attention to your business and system requirements
- increase uptime and system availability – improving user satisfaction
- reduce operating costs and increase system efficiency
- get covered for all your resource and skill constraints.
- have flexible contracts that suit your budget and your internal processes.



services for the manufacturing industry:

Technical support services help you to troubleshoot, maintain and enhance the efficiency and uptime of your SAP solution. We ensure our support is cost-effective – but without compromising on the quality of our support personnel.

On-site capabilities that support the need for preventative, remedial, housekeeping and general system maintenance.

Our team can help you manage these tasks by offering additional support and expertise that complements the skills of your in-house SAP technical team.

SAP training. Our strategic planning and training delivery services offer a scalable training plan that grows with your company.

We'll work with you to deliver a program that is flexible enough to accommodate both small numbers of users (for example, when new employees join the company) and large numbers (as is necessary in an organisation-wide roll-out of a new module, upgrade or enhancement).

SAP upgrades are delivered by our certified consultants using best-practice methodologies that are fast, efficient, low cost and tailored to your individual SAP landscape.

SAP implementation services offer a rapid, efficient and cost effective deployment of your SAP solution. As with all Invenio assignments, project cost-effectiveness - without compromise on expertise or manpower - is central to our implementation service.

Integration services are delivered across SAP's range of solutions with the NetWeaver suite. Invenio's integration team offers services that cover SAP's PI (Process Integrator – previously known as XI), BAPI and ABAP toolsets to write custom interfaces to external systems. We also have a dedicated team of Web-Dynpro developers who can connect your SAP system with external business applications to provide you with an Enterprise SOA based composite business process platform.

Project rescues are a specialty. We take the reins of projects that have stalled or are in serious risk of failure. We offer this service across a variety of scenarios – from 'greenfield' SAP implementations to customisation, development and upgrade projects.

Footprint extension services are available for those who want to implement SAP into a new business acquisition - or simply extend the reach of SAP into existing subsidiaries or geographical territories,

Custom development that takes your core business practices (the things that set you apart from the competition) and translates them into business processes and workflow. Our consultants have built, customised and extended SAP for many years and we've got the expertise and experience to advise on many complex issues, such as getting the right balance between immediate functionality and long-term scalability.

Report writing services from a team of specialists that offer a range of report authoring and development services for SAP BW (Business Warehouse), ABAP, Web-Dynpro and Business Objects. By having Invenio develop and manage your report requirements you will benefit from substantial cost savings and a fast, efficient and responsive service.

"We find Invenio a very professional and trustworthy organisation and they add real value to the project rather than just 'box ticking' their way through the implementation."

Graham Terry - Director, SPP Pumps

"...we are proud to have you as a member of our team..." and "appreciate your commitment, hard work and dedication to achieve a successful and timely migration..."

John Santos – Head of Service Delivery, Siemens UK

"...we would not have been where we are without Invenio's proactive approach and dedication and we will extend our relationship further by actively considering Invenio for our offshore development ..."

Nick Murrey - IT Director, Neopost



tailoring your SAP solution for the manufacturing industry:

By tailoring your solution to help protect against the current downturn Invenio can help you to achieve:

- **A faster time to market.** We can help you enhance your SAP application to achieve enhanced communication, better collaboration on product development and seamless integration that will help reduce your design cycle times.
- **Higher sales.** We can refine your SAP application to help you really scrutinize and anticipate your market needs, to track and identify new business opportunities and to optimise your sales and marketing campaigns.
- **Lower costs.** Our development team can provide you with a range of pre-defined reports and advanced analytics that will help you identify where product and production costs are being incurred, thereby helping you increase efficiency and eliminate waste.
- **Reduced risk.** Invenio offer solutions that give you real-time information about projects, markets and operational performance. We can help you build an 'early warning system' to anticipate shifts in demand, economic conditions, and customer requirements.
- **Optimised assets.** We can tailor SAP to enable you to decrease stocks of raw materials, components and spare parts that reduces your costs and capital commitments.
- **Improved supply chain management.** We can help to create a state of the art make-to-order capability that provides valuable insights into demand, inventory, and capacity.
- **Enhanced aftermarket sales.** We offer sophisticated solutions that help you better understand your customer needs, enhance your customer service and provide superior support to help maximise your revenues in the high-margin aftermarket business.
- **Expanded reach.** We can enhance your ability to manage the supply chain, so you can participate in e-marketplaces and communicate through portals to improve collaboration with your suppliers, partners, and customers on a global basis.

need more information?

Invenio is here to help our customers administer, support and develop their SAP solution so that they can get on with running their business efficiently and profitably. If you'd like to learn more about how we can help your business, please call our advisory team in the UK on +44 (0)330 440 1800 or in India on +91 (0)11 4551 3995.